



Idaho Healthcare Coalition

October 19, 2015

Dear Idaho Healthcare Provider,

We received an amazing number of clinic responses to the Interest Application opportunity. More than 130 clinics from all across the state responded in September to express their interest in joining the State Healthcare Innovation Plan (SHIP). Based on that information we learned from the interest application and the criteria guided by the Idaho Healthcare Coalition (IHC), a final Patient Centered Medical Home (PCMH) application has been compiled, vetted and approved for use. The selection criteria is based on key transformation standards and elements thought to increase the chance of successful PCMH creation and potential recognition. These criteria, in no specific order, include: physician champions, geographic location, electronic health records & connectivity, previous PCMH experience, and rural vs. urban delivery area.

The application is a combination of selection criteria and readiness assessment questions. Collecting both sets of items in the same application permits the sharing of information with the SHIP PCMH contractor immediately after final cohort selection. Selection criteria questions appear in the online application in **BOLD** font, while readiness assessment items do not. Readiness assessment responses provided by clinics will not be seen or considered by the evaluation team; this additional information is specifically for readiness assessment, which will be conducted in January 2016 for those clinics selected. As discussed in the initial interest application, there are a variety of benefits and incentives if your practice is selected to participate in the project:

- 1. TRAINING AND FINANCIAL INCENTIVES:** The SHIP offers a unique opportunity for Idaho primary care physicians and practices to take advantage of training resources and financial incentives to support the challenge of practice transformation. Over the next three years, Idaho will be recruiting approximately 55 clinic sites per year to participate in this transformation effort. Practices selected to participate will receive staff training, technical assistance, and practice-specific coaching in transformation to the PCMH model. In addition to this strong technical assistance support package, there are financial incentives available, including a \$10,000 incentive per practice site to join the initiative and additional incentive funds tied to performance on quality measures. The SHIP places a strong emphasis on the use of electronic health records and data to improve quality of care. Participating practices will also be connected to the Idaho Health Data Exchange (IHDE) at no cost, so they can access patient data from other providers and share their patient data to improve care coordination across the broader healthcare neighborhood.
- 2. SUSTAINABLE PAYMENT ENHANCEMENT OPPORTUNITIES:** Both private and public payers have been engaged to redesign the way payment is made to practices participating in the SHIP. Participating payers include Blue Cross of Idaho, Regence, PacificSource, Select Health, Idaho Medicaid, and Medicare. While amounts to be paid and methods of payment vary from payer to payer, all payers are committed to changing the way they pay for patient-centered care, recognizing that volume of visits doesn't necessarily result in well-coordinated, high quality care. Additional payment methodologies proposed by payers participating in the SHIP include a variety

of approaches such as: per member per month (PMPM) fees, total cost of care payments, chronic care management fees, and pay for performance.

DETAILS ABOUT THE FOR APPLICATION PROCESS:

All applications are due by the close of business **November 6, 2015**. The application is web-based (due to its size and scope) and has built in branch logic, so only those questions that apply to your clinic will appear. The application is located at: <https://app.keysurvey.com/f/990334/2fc7/>

- Any clinic may submit an application. Clinics that submitted an interest application are being invited via email to submit an application.
- Users completing the application online may save their answers and return to the application at a later time to continue their work; it is essential that users access the site from the same computer each time.
- The evaluation team is composed of IDHW staff from various divisions. IHC members are unable to participate due to the Bribery and Corruption Act (I.C. § 18-1361A).
- A complete PDF copy of the application is available for reference upon request. Please contact the SHIP team at 208-334-5581 or email OHPI@dhw.idaho.gov.
- The clinics selected for participation in cohort one will be notified December 16, 2015, with additional instructions.

At present, a minimum of 55 practices will be selected for inclusion in cohort one of the SHIP. There is the potential for additional practices to be added but that is contingent upon federal approval, budget availability and additional operational considerations all currently under review. As new information comes to light, this will be shared with the IHC and posted to the PCMH webpage on the SHIP website.

Finally, SHIP is a multi-year plan for Idaho that will include a second and third wave (cohort) of clinic selection. If not selected for the first wave, feedback will be provided to help your clinic(s) prepare to apply for the second round inclusions in the fall of 2016. Again, the number of clinics selected is directly tied to grant resources, funding and current change capacity. We fully anticipate adding a total of 165 clinics over our model testing period.

If you have additional questions or desire further information, please feel free to contact Kymberlee Schreiber (SchreiberK@dhw.idaho.gov) 208-334-0600 and please visit the Idaho SHIP website at www.SHIP.idaho.gov. On behalf of the IHC and the SHIP team, thank you for taking the time and thoughtful consideration in completing this application. Together, we will begin transforming the Idaho healthcare system and begin achieving the triple aim.

Regards,



Ted Epperly, MD
CHAIR, Idaho Healthcare Coalition